## Fiscal Estimate - 2013 Session

$\boxtimes$	Original		Updated		Corrected		Supple	emental		
LRB	Number	13-3010/2	2	Introd	duction Nu	ımber .	AB-062	1		
Description  Exempting from taxation certain amounts received by a realtor for the sale of a foreclosed property										
Fiscal	Effect									
	No State Fisco Indeterminate Increase E Appropria Decrease Appropria Create Ne	e Existing tions Existing	Reven Decrea Reven	ise Existing	to	crease Cos absorb with Yes ecrease Cos	nin agency			
Local:	No Local Gov Indeterminate 1. Increase Permiss 2. Decrease	e Costs sive∭Mandat	3.  Increasory Permis	sive 🔲 Mar	Gorndatory E	pes of Loca vernment U Towns Counties School Districts		e Cities		
Fund Sources Affected  Affected Ch. 20 Appropriations  GPR FED PRO PRS SEG SEGS										
Agen	cy/Prepared	Ву	Α	uthorized	Signature			Date		
DOR/ Bradley Caruth (608) 261-8984 Mich				lichael Wag	hael Wagner (608) 266-6785			1/28/2014		

# Fiscal Estimate Narratives DOR 1/28/2014

LRB Number 13-3010/2	Introduction Number	AB-0621	Estimate Type	Original			
Description							
Exempting from taxation certain amounts received by a realtor for the sale of a foreclosed property							

### Assumptions Used in Arriving at Fiscal Estimate

This bill creates an individual income tax deduction for any amount of commission that is received by licensed real estate brokers or salespersons on the sale of a foreclosed property, provided that the property sells for \$50,000 or less.

Based on Department of Revenue data, approximately 181,000 properties were transferred in 2012 with a real estate transfer return. Of those properties, 2,800 included a transfer fee exemption code indicating the property was subject to foreclosure and also listed a total real estate value of \$50,000 or less. The combined value of those 2,800 properties was listed as \$87.9 million.

Assuming combined commissions of 6% for the real estate brokers, the total commission subject to the deduction in this bill would have been approximately \$5.3 million in 2012. Further applying an average marginal tax rate of 4.93%, the bill would be expected to reduce revenue by approximately \$260,000 annually beginning in fiscal year 2015.

To the extent that the number of foreclosure sales fluctuates annually, the fiscal effect would be higher or lower as well.

#### Long-Range Fiscal Implications

## Fiscal Estimate Worksheet - 2013 Session

Detailed Estimate of Annual Fiscal Effect

☑ Original ☐ Updated	Corrected	Supplemental			
LRB Number 13-3010/2	Introduction Num	ber <b>AB-0621</b>			
<b>Description</b> Exempting from taxation certain amounts red	ceived by a realtor for the sale	of a foreclosed property			
I. One-time Costs or Revenue Impacts for annualized fiscal effect):	State and/or Local Governm	ent (do not include in			
II. Annualized Costs:	Annualized Fisc	Annualized Fiscal Impact on funds from:			
	Increased Costs	Decreased Costs			
A. State Costs by Category					
State Operations - Salaries and Fringes	\$	\$			
(FTE Position Changes)					
State Operations - Other Costs					
Local Assistance					
Aids to Individuals or Organizations					
TOTAL State Costs by Category	\$	\$			
B. State Costs by Source of Funds					
GPR					
FED					
PRO/PRS					
SEG/SEG-S					
III. State Revenues - Complete this only w revenues (e.g., tax increase, decrease in		r decrease state			
	Increased Rev	Decreased Rev			
GPR Taxes	\$	\$-260,000			
GPR Earned					
FED					
PRO/PRS					
SEG/SEG-S					
TOTAL State Revenues	\$	\$-260,000			
NET ANNU	ALIZED FISCAL IMPACT				
	<u>State</u>	<u>Local</u>			
NET CHANGE IN COSTS	\$	\$			
NET CHANGE IN REVENUE	\$-260,000	\$			
Agency/Prepared By	Authorized Signature	Date			
DOR/ Bradley Caruth (608) 261-8984	Michael Wagner (608) 266-6				